# Exhibit G

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## **MEMO**

Monday, January 27, 2014

TO: Ron Burkhardt

FR: Joe Wagner

RE: XA operations and corporate overview

# XA Credentials and Capabilities

- ✓ Experiential Marketing
- ✓ Event Design
- ✓ Production & Promotion
- ✓ Sponsorship Evaluation
- ✓ Negotiation & Activation
- ✓ Talent Buying & Management
- ✓ Theatrical Stage & Set Design
- ✓ Show Production
- ✓ Guest Management
- ✓ Data Captura & Management

# Creative Development

- ✓ Brand Identity
- ✓ Creative Concepts
- ✓ Graphic Design
- ✓ Video Design & Production
- ✓ Industrial Design

# Non-Traditional Marketing

- ✓ Sponsorship & Co-Branding
- ✓ Event Promotion



- ✓ Activation Strategies
- ✓ Lifestyle Marketing

#### **Public Relations**

- ✓ Media Outreach
- ✓ Press Events & Tours
- ✓ Celebrity Wrangling

# Ongoing lack of support from CMG for XA business operations

## No Operating Credit Line for XA

- ✓ First issue that Glenn promised to address still no credit line
- ✓ Management team (Joe and Darren) using personal credit cards to support XA's need for credit – personal liability with no ownership in XA
- ✓ Unable to grow the company's revenue financial inability to produce multiple large events at the same time
- History of CMG's acquisition of XA
- ✓ Assets purchased in 2009
- No financial support or integration with CMG post acquisition

#### Management Team Issues

- ✓ No ownership in XA or CMG
- ✓ Personal credit compromised
- Jean, Darren, Joe ownership in Studio AG post CMG acquisition to support XA (Fiori XA legacy)
- Deferred salary on my part to support XA's need for credit
- ✓ Glenn's statements to staff that are not team oriented convicted felon background – damages morale